

# CAPABILITY STATEMENT

## **CORE COMPETENCIES**

Founded in 2014, The D5 Group is proud to partner with nonprofits, government agencies, municipalities, and small-to-medium businesses to create effective marketing strategies, brand identity, social media management and marketing, and multimedia production services.

- Developing customer-centric strategic and tactical marketing plans
- Creating PPC advertising campaigns to achieve awareness and community buy-in
- Achieving positive client social media MROI using powerful social data, analysis, and strategy
- Producing inclusive and creative multimedia to support brand and community diversity
- Integrating multiple communication and marketing channels for cohesive messaging

### **Past Performance**

Ohio Commission on Service and Volunteerism (Multimedia Production)

#### **Healthy Community Partnership**

(Marcomm, Social Media Strategy & Management, Multimedia Production)

#### **Youngstown City School District**

(Multimedia Production, Consulting)

#### Flying HIGH Inc.

(Marcomm, Social Media Strategy & Management, Multimedia Production)

#### **BRITE Energy Innovators**

(Consulting, Advertising, Multimedia Production)

#### **Trumbull Neighborhood Partnership**

(Project Management, Multimedia Production)

#### United States Congressman, Tim Ryan

(Multimedia Production)

## **Company Data**

Govt. Business POC: DeShawn Scott, PCM

- 1-866-306-4092 Ext. 1001
- □ dscott@thed5group.com
- www.thed5group.com

Work Area: Nationwide

Socio-Economic Status: Minority Owned Business

30 Day Net, Major credit cards accepted







## **Differentiators**

- 26+ years of marketing & mutimedia production experience
- American Marketing Association member in good standing
- Agency Partner with Sprout Social, the leading SMM software vendor
- Adaptiveness to constant changes in marketing landscape
- Multiethic and cultural team that provides diverse marketing insights
- Supports local SMB's by hosting business education workshops
- Founder of first and only city-wide turnkey podcast production studio

## **NAICS CODES**

- 541613 Marketing Consulting Services
- 541810 Advertising Agencies
- 512110 Motion Picture Video Production
- 541922 Commercial Photography
- 541921 Photography Studio, Portrait
- 519190 Other Information Services

## **UNSPSC CODES**

- 80101600 Project Managament
- 80141500 Market Research
- 80141600 Sales and Business Promotion Activities
- 80161500 Management Support Services
- 82101800 Advertising Agency Services
- 82131600 Photographers and Cinematographers

DUNS: 080209466

OHIO MBE | EDGE

**ODOT DBE CERTIFIED**